## BALANCE SHEET

Quarter 3/ 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS $(100=110+120+130+140+150)$ | 100 |  | 323,149,671,089 | 243,103,518,174 |
| I. Cash and cash equivalents | 110 |  | 65,508,409,178 | $\mathbf{9 4 , 0 9 9 , 9 9 4 , 6 8 0}$ |
| 1. Cash | 111 |  | 65,508,409,178 | 29,099,994,680 |
| 2. Cash equivalents | 112 |  |  | 65,000,000,000 |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  |  |  |
|  | 129 |  |  |  |
| III. Receivables | 130 |  | 236,357,654,212 | 132,054,453,688 |
| 1. Trade accounts receivables | 131 |  | 140,045,434,777 | 117,452,731,930 |
| 2. Advances to suppliers | 132 |  | 93,202,513,947 | 12,736,525,218 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 3,109,705,488 | 1,865,196,540 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 14,805,509,641 | 10,573,521,645 |
| 1. Inventories | 141 |  | 14,805,509,641 | 10,573,521,645 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 6,478,098,058 | 6,375,548,161 |
| 1. Short-term prepaid expenses | 151 |  | 1,605,914,665 | 982,677,287 |
| 2. VAT deductible | 152 |  | 903,286,078 | 1,122,198,960 |
| 3. Tax and accounts receivable from State budget | 154 |  |  | 683,960 |
| 4. Other short-term assets | 158 |  | 3,968,897,315 | 4,269,987,954 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 242,430,037,218 | 204,228,474,729 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 137,124,713,010 | 131,636,275,464 |
| 1. Tangible fixed assets | 221 |  | 134,271,380,159 | 124,881,240,695 |
| - Historical cost | 222 |  | 214,160,171,690 | 181,867,837,606 |
| - Accumulated depreciation | 223 |  | (79,888,791,531) | (56,986,596,911) |
| 2. Finance leases fixed assets | 224 |  | 2,636,278,608 | 3,201,195,504 |
| - Historical cost | 225 |  | 4,519,334,928 | 4,519,334,928 |
| - Accumulated depreciation | 226 |  | $(1,883,056,320)$ | $(1,318,139,424)$ |
| 3. Intangible fixed assets | 227 |  | - | 16,500,000 |
| - Historical cost | 228 |  |  | 18,000,000 |
| - Accumulated depreciation | 229 |  |  | (1,500,000) |
| 4. Construction in progress expenses | 230 |  | 217,054,243 | 3,537,339,265 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 78,366,327,338 | 45,170,673,770 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 7,904,327,338 | 2,020,673,770 |
| 3. Other long-term investments | 258 |  | 70,462,000,000 | 43,150,000,000 |
| 4. Provision for devaluation of long-term finance--------------1nvestment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 26,938,996,870 | 27,421,525,495 |
| 1. Long-term prepaid expenses | 261 |  | 24,779,996,870 | 24,971,552,181 |
| 2. Deferred income tax assets | 262 |  |  | 245,973,314 |
| 3. Others | 268 |  | 2,159,000,000 | 2,204,000,000 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 565,579,708,307 | 447,331,992,903 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 213,953,857,677 | 144,956,127,874 |
| I. Short-term liabilities | 310 |  | 190,757,142,930 | 121,551,307,575 |
| 1. Short-term borrowing and debts | 311 |  | 625,000,005 | 4,000,000,020 |
| 2. Trade accounts payable | 312 |  | 47,748,671,958 | 54,078,249,102 |
| 3. Advances from customers | 313 |  | 53,010,576,993 | 7,109,833,494 |
| 4. Taxes and liabilities to State budget | 314 |  | 31,621,595,840 | 20,477,557,595 |
| 5. Payable to employees | 315 |  | 18,542,700,274 | 19,111,367,513 |
| 6. Payable expenses | 316 |  | 18,646,977,121 | 983,893,257 |
| 7. Accounts payables | 317 |  |  |  |
|  | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 10,622,939,706 | 7,791,106,135 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 9,938,681,033 | 7,999,300,459 |
| II. Long-term liabilities | 330 |  | 23,196,714,747 | 23,404,820,299 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 970,200,000 | 1,434,000,000 |
| 4. Long-term borrowing and debts | 334 |  | 20,714,682,040 | 21,501,952,040 |
| 5. Deferred income tax | 335 |  | 816,914,187 |  |
| 6. Provision for unemployment allowance | 336 |  | 694,918,520 | 468,868,259 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 312,300,611,728 | 291,346,244,488 |
| I. Capital sources and funds | 410 |  | 312,300,611,728 | 291,346,244,488 |
| 1. Paid-in capital | 411 |  | 170,000,000,000 | 170,000,000,000 |
| 2. Capital surplus | 412 |  | 25,000,000,000 | 25,000,000,000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (13,492,590) | (14,105,238) |
| 7. Investment and development fund | 417 |  | 18,686,631,930 | 11,638,367,956 |
| 8. Financial reserve fund | 418 |  | 12,904,361,299 | $9,380,229,310$ |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 85,723,111,089 | 75,341,752,460 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 39,325,238,902 | 11,029,620,541 |
| TOTAL RESOURCES | 440 |  | 565,579,708,307 | 447,331,992,903 |

## INCOME STATEMENT

Quarter 3/ 2010
Unit: VND

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 169,501,839,245 | 132,165,669,391 | 553,469,518,643 | 311,218,649,905 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 169,501,839,245 | 132,165,669,391 | 553,469,518,643 | 311,218,649,905 |
| 4. Cost of goods sold | 11 |  | 132,560,923,593 | 98,757,258,036 | 432,507,270,095 | 231,766,486,583 |
| 5. Gross profit | 20 |  | 36,940,915,652 | 33,408,411,355 | 120,962,248,548 | 79,452,163,322 |
| 6. Financial income | 21 |  | 1,132,675,906 | 1,217,250,318 | 3,110,902,905 | 2,639,892,673 |
| 7. Financial expenses | 22 |  | 607,707,184 | 223,193,068 | 1,769,565,775 | 696,982,403 |
| Include: Interest expense | 23 |  | 602,712,791 | 223,193,068 | 1,759,868,843 | 674,232,993 |
| 8. Selling expenses | 24 |  | 223,303,450 | 308,114,983 | 822,351,586 | 955,760,250 |
| 9. General \& administrative expenses | 25 |  | 6,437,197,648 | 5,255,023,590 | 18,924,545,956 | 11,613,355,575 |
| 10. Net operating profit | 30 |  | 30,805,383,276 | 28,839,330,032 | 102,556,688,136 | 68,825,957,767 |
| 11. Other income | 31 |  | 1,431,314,136 | 43,357,937 | 2,212,790,988 | 199,899,930 |
| 12. Other expenses | 32 |  | 214,218,235 | 13,328,635 | 1,027,363,315 | 162,386,706 |
| 13. Other profit | 40 |  | 1,217,095,901 | 30,029,302 | 1,185,427,673 | 37,513,224 |
| 14. Profit or loss in joint venture | 45 |  |  |  | 166,853,568 |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 32,022,479,177 | $\mathbf{2 8 , 8 6 9 , 3 5 9 , 3 3 4}$ | 103,908,969,377 | 68,863,470,991 |
| 16. Current corporate income tax expenses | 51 |  | 8,071,016,492 | 7,111,202,332 | 26,056,042,302 | 17,140,605,247 |
| 17. Deferred corporate income tax expenses | 52 |  |  | (2,133,360,700) | 245,973,314 | (5,142,181,574) |
| 18. Profit after tax (60=50-51-52) | 60 |  | 23,951,462,685 | $\mathbf{2 3 , 8 9 1 , 5 1 7 , 7 0 2}$ | 77,606,953,761 | 56,865,047,318 |
| 18.1 Profit after tax of minorities | 61 |  | 2,335,441,978 | 842,770,980 | 6,172,950,843 | 2,137,467,996 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 21,616,020,707 | 23,048,746,722 | 71,434,002,918 | 54,727,579,322 |
| 19. EPS (VND/share) | 70 |  | 1,272 | 1,356 | 4,202 | 3,219 |

CASH FLOW STATEMENT
Quarter 3/ 2010 (Indirect method)
Unit: VND


